

PROJECT AREA LANDOWNER BENEFITS MANAGEMENT & TRUST SYSTEMS

STRENGTHENING BENEFICIARY PARTICIPATION IN PAPUA NEW GUINEA

PNG CLE Disputes & Commercial Law Tuesday 3rd September, 2024 Crown Hotel



OBJECTIVE



Have

Have a clear understanding of the context of the benefits trust framework

Appreciate

Appreciate some of the key challenges around benefits management and distribution

Provide

Provide a clear context around the key features around the benefit management agreement framework



PRESENTATION OUTLINE

- Mandate of Trust Management
- Operating Context
- Legislative Framework
- Benefits Key Proponents in Benefit Management
- Management of Benefits Under Trust Arrangements
- PNG LNG Case Study
- Key Challenges
- Summary







THE MANDATE-TRUSTS MANAGEMENT SYSTEM

The mandate for the creation of trusts to manage project benefits stems from National Goal & Directive Principle No. 4 of the Constitution:

- We declare our fourth goal to be for Papua New Guinea's natural resources and environment to
- be conserved and used for the collective benefit of us all, and be replenished for the benefit of
- future generations.

WE ACCORDINGLY CALL FOR-

- (1) wise use to be made of our natural resources and the environment in and on the land or
- seabed, in the sea, under the land, and in the air, in the interests of our development and in
- trust for future generations;



OPERATING CONTEXT

The extractive industry continues to play a critical and dominant role in the Country's economy, since Independence. According to the Extractive Industry Transparency Initiative (EITI) 2020, since 2020-the industry accounted for more 86% of the total exports.

Mining: Pogera, Ok Tedi, Lihir, Simberi, Ramu, Kainaintu, Tolukuma (Frieda (East Sepik), Wafi-Golpu Morobe in the pipeline).

Petroleum: Kutubu, Moran, Gobe and NW Moran:

Gas: Hides GTE (Porgera), PNG LNG, (Stanley, P'nyang, Papua LNG-in the pipeline)







LEGISLATIVE FRAMEWORK

What is a 'Benefit', from the mining and petroleum context:

This definition is provided based on the premise that minerals in PNG are the property of the State, thus a benefit is any benefits derived from the extraction or development of a natural resource within Papua New Guinea.

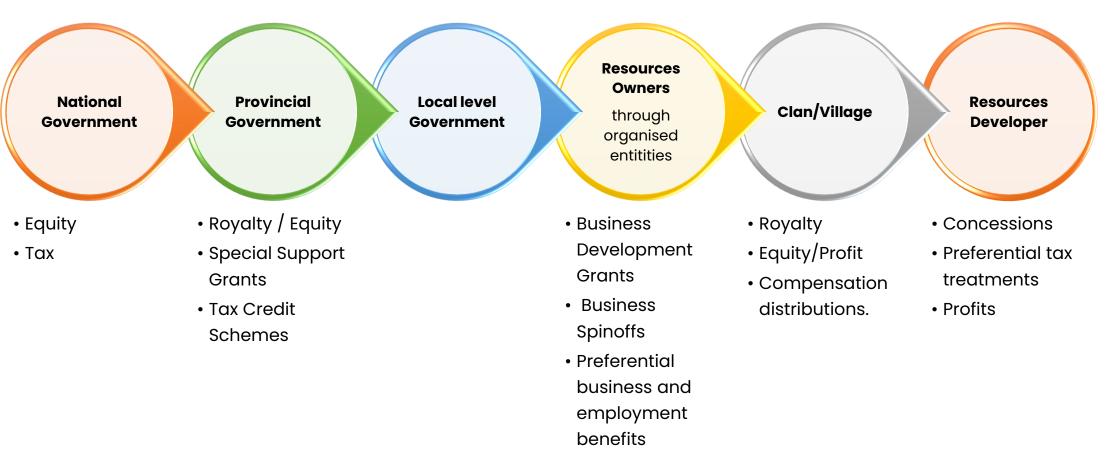
- Tangible benefits include:
 - Roads, Infrastructure development, Royalty and compensation (cash),
- Intangible benefits include:
 - Grants (business development, social infrastructure), preference in training, employment and business spin-offs.

Section 5 of the Mining Act and section 6 of the Oil & Gas Act declares that all minerals, petroleum or helium existing on, in or below the surface of any land in PNG, including any minerals, contained in any water lying on any land in PNG, are the property of the State. The Mining Act further declares under s6 that all land in PNG, including all water lying over that land, is available for exploration and mining and the grant of tenements over it.

▶ In a similar manner, the State does not require the prior consent of affected provincial governments, affected local-level governments or customary landowners (**beneficiaries**) before it issues a mining or petroleum tenement over an area of the country.



BENEFITS IN MINING – KEY PROPONENTS



Project-specific fiscal arrangements are an outcome of separate negotiations (top-tier) between the State and Resource Developer



BENEFITS IN PETROLEUM – KEY PROPONENTS



Project-specific fiscal arrangements are an outcome of separate negotiations (top-tier) between the State and Resource Developer

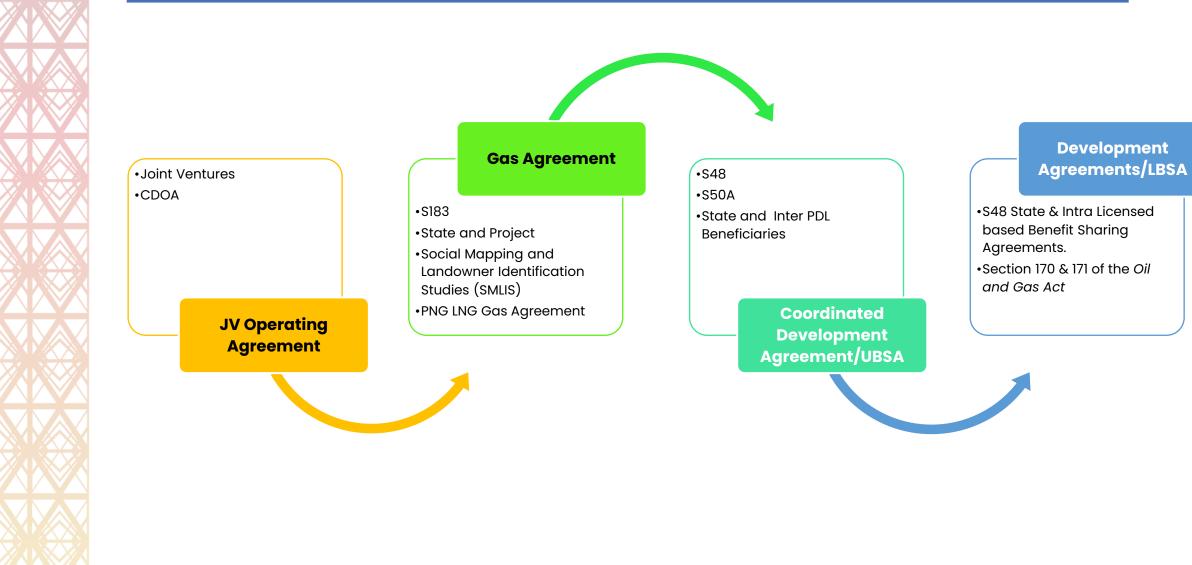


CORRESPONDING - AGREEMENT FRAMEWORKS

| Tiers of Relations | OGA | Provisions | Agreements |
|--|-------|---|--|
| License | S 65 | Coordinated Petroleum Development | |
| State & Project | S183 | Gas Agreements | PNGLNG Gas Agreement |
| | | | (CoVs and the State Agreement) |
| State | S185 | Agreements by the State | |
| CoVs | S123A | Designation of Operator and Operating Agreement | Coordinated Development Operating Agreement |
| State & Landowners | S50A | Coordination of Benefits -for Gas Projects | Coordinated Development Agreement =Umbrella Benefit Sharing Agreement |
| | S50 | Development Agreements | benefit origing Agreement |
| | S48 | Development Forums | Development Agreements =Licensed Based Benefit Sharing Agreements |
| Grantees/Beneficiaries and Trustees | S176 | Trust Deeds between Corporate Trustee and beneficiaries. | Project Benefits Trust |
| State & LLG +PG | S178 | Expenditure Implementation Committee | |

TRANSLATING PROPONENTS LEGAL ARRANGEMENTS UNDER THE ACT INTO AGREEMENTS







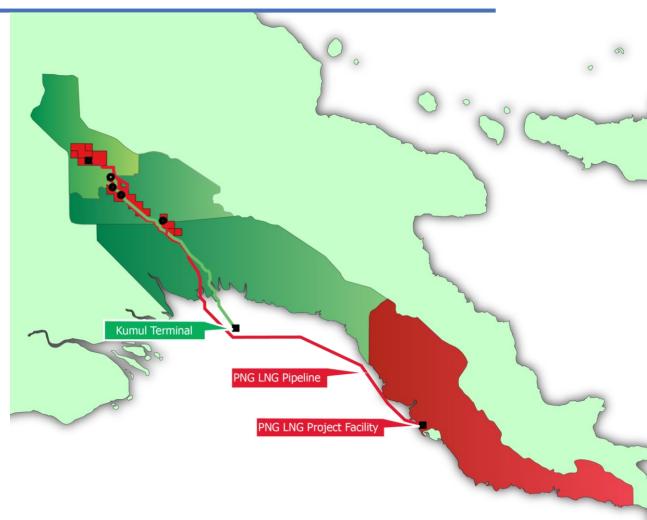
MRDC

THE TRUST ARRANGEMENT IN THE CONTEXT OF BENEFIT SHARING A PNG LNG CASE STUDY

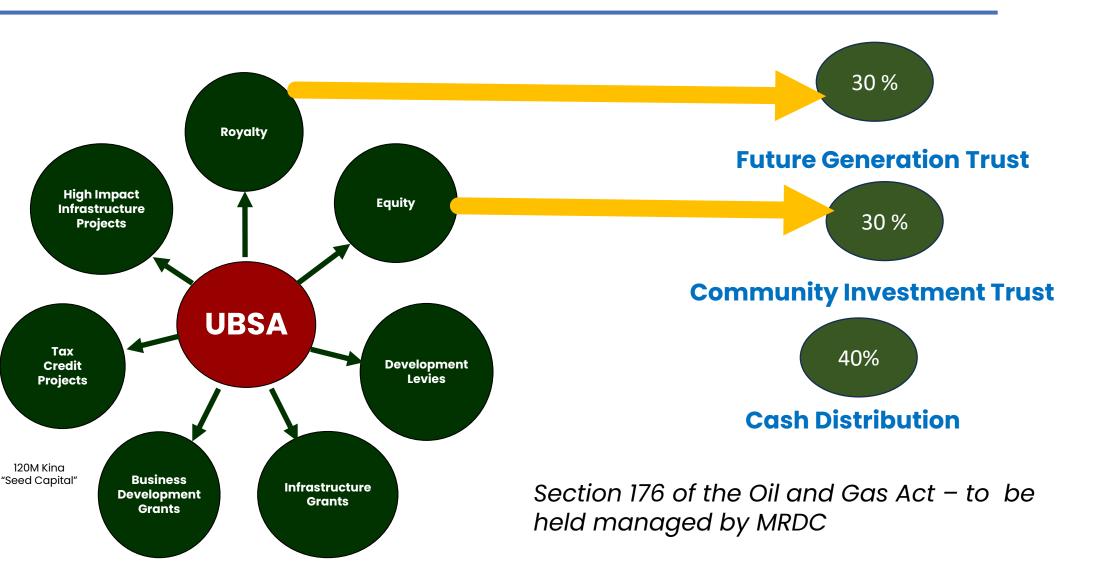
 6 Provinces (Central, Gulf, Southern Highlands, Hela, Western),
 9 PDLs, 1 Pipeline and 1 PPFL (Plant Site).

A coordinated development –one equity, one royalty benefit to be shared between –landowners and 5 provincial Governments.

The Benefit Sharing Framework under PNG LNG is unprecedented and has set a new standard of benefit management systems.









UMBRELLA BENEFIT SHARING AGREEMENT AND LICENSE BASED SHARING AGREEMENT



UMBRELLA BENEFIT SHARING AGREEMENT 2009 (UBSA)



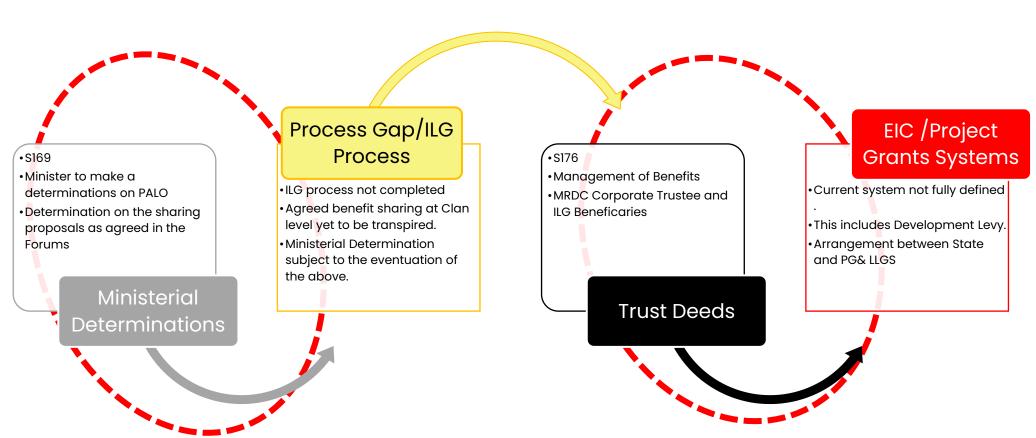
Each License area has a Corporate Trustee set up to manage the respective landowner and provincial Governments equity and royalty. – **Brown Fields:** Petroleum Resources Kutubu, Petroleum Resources Gobe and Petroleum Resources Moran. **Green Fields**: GR Gigira, GR Hides 4, GR Angore, GR Juha, GR Plant, and GR Pipeline.





MRD

RECOGNISED TRUST ARRANGEMENTS



- The process under legislations validates and secures beneficiaries of the equity and royalty benefits. *Oil and Gas Act*, Section 176 gives MRDC the mandate to be trustee, to manage these benefits specifically.
- This mandate is further confirmed and recognised by parties in their respective benefit sharing agreements.

MRDC

TRUSTS IN BENEFITS MANAGEMENT



- This model is specified under Section 176 of the Oil & Gas Act.
- Under the Mining Regime, this model is based on Memorandum of Agreements (MoA) entered between the State and project beneficiaries.
- Where there is a dispute, the Oil and Gas Act and the respective Trust Deeds are quite specific. Benefits are held in abeyance until the dispute is resolved. Governance framework around the trust is quite tight.



MRDC PERSPECTIVE

- MRDC's unique role as a trust management company expands beyond managing the equity and royalty benefits for our beneficiaries and our Corporate Trustees.
- Wealth Creation through the Resources Industry for Project Beneficiaries is possible when there is Project Security to ensure sustainable flow of revenue to build wealth.
- Consistent, active and meaningful and committed engagement outside the fence with the beneficiaries is critical to mitigate potential project tensions and misunderstanding by all key actors







BENEFIT MANAGEMENT STRUCTURE

MRDC's Main Functions

- Manages all the subsidiaries (Corporate Trustees)
- Holds most of the shares in trust for the beneficiaries

MRDC's Operational Funding

- MRDC <u>does not</u> receive any funding support from the National Government
- MRDC's revenue sources:
 - o management fees
 - MRDC's own investments

Petroleum & Mining Project Benefits (equity & royalty)

- By law or agreements, the project benefits and the interest in the respective project licenses are received and held by the Corporate Trustees.
- The Boards of the Corporate Trustees have exclusive control and management of the Trustee company and its assets. *MRDC has no power to spend those funds without the respective board's approval.*
- The funds held in trust by the Corporate Trustees <u>are not PUBLIC</u> FUNDS; they belong to the project area landowners and provincial governments identified in accordance with the law.



Exactmont PAP and the state index structure in the Agreet Grand Chief Str Mille Outles at the shad a long and remarkable relationship with the Mineral Resources Development Company, the national icon he set up in 1975. As independence, Somare incorporated a state-owned company that would develop and manage the country's vast mineral and petroleum prospects.

The Mineral Resources Development Company (MRDC) has since evolved into an iconic state-owned management company holding the State and landowner interests in mineral and petroleum projects.

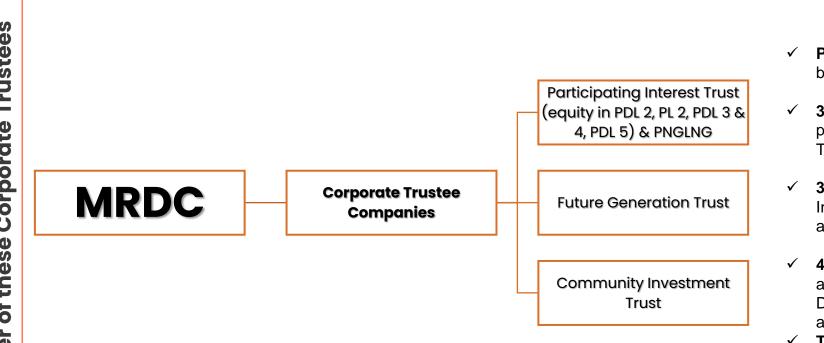
Over the years, through various policy changes, the State's participating interests in mining and petroleum projects was transferred to different government owned entities, or merge worth billions of kina today. These include investments in banking, aviation, hotel and resorts, real estate, commercial office buildings, healthcare, power generation, and hold equities in listed and unlisted companies. In the 17 years he was Prime Minister, Grand Chief Sir Michael was directly involved in launching some of these investments. In 2003, Sir Michael launched MRDC's investment in the Pacific Property Tust (PPT), the MRDC Group's property portfolio which is worth K147.2 million today. In 2009, he launched he PMG LING Project, the single biggest investment ever undertaken in the country. Prime Minister Somare ensured MRDC and its beneficiaries

Since its incorporation in 1975, May 27. The role of MRDC has evolved with time to be largest management company for resource impacted Provincial Governments and landowners.



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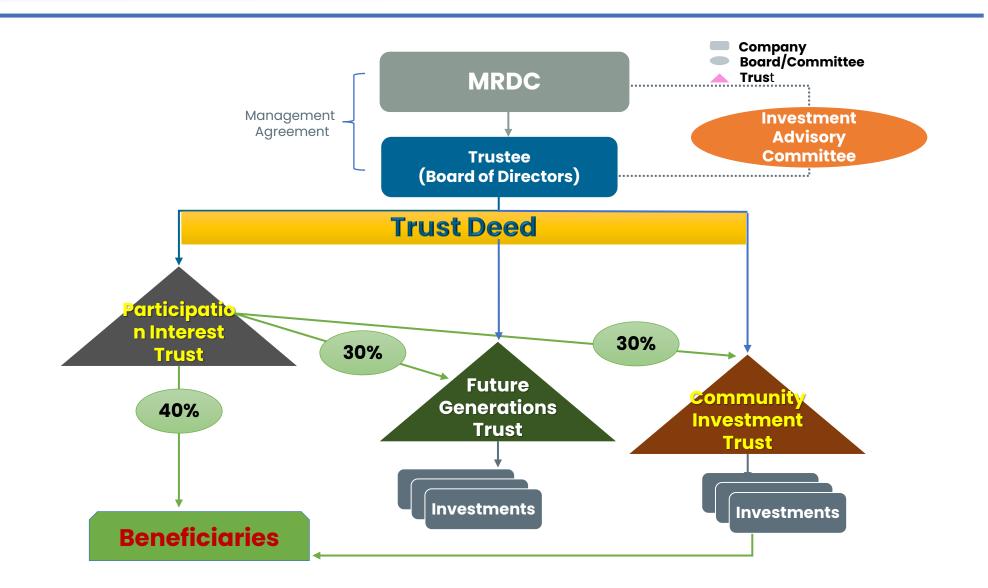
- Participation Interest -2% Equity granted by the State
- 30% Future Generation Trust-investment per the Investment Guidelines and the Trust Deed
- 30% Community Investment Trust Investment per the Investment Guidelines and the Trust Deed
- 40% Cash Distributions to beneficiaries as identified by the Ministerial Determination S169 and 169A of the Oil and Gas Act
- This includes also the 2% royalty for all Gas and Petroleum. MRDC only manages the equity element of the Mining Benefit and NOT royalty..





TRUST FRAMEWORK

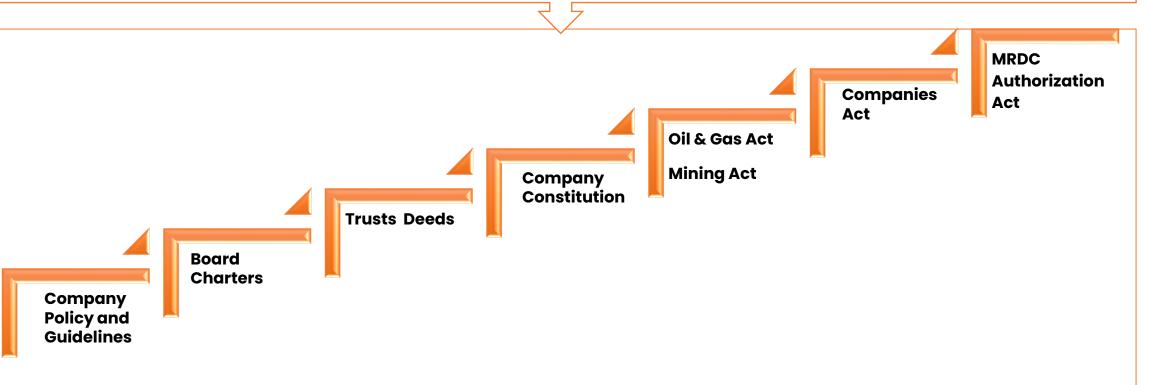




GOVERNANCE FRAMEWORK



Internal Company Register has a duty to ensure that all records are recorded, updated and kept and reported. Ensuring Compliance is paramount. MRDC Group is subject to a robust Governance Framework.



Income Tax Act, Capital Markets Act, Trustee & Executors Act, Bank of Papua New Guinea Act, and other statutory legislative requirements also applies to the MRDC Group.

MRDC GROUP OF COMPANIES MINING



| No | Company | Related Project | Beneficiaries |
|----|-------------------------------------|-----------------------|---|
| 1 | Mineral Resources Ok Tedi No.2 | Ok Tedi (OTML) | Fly River Provincial Government |
| 2 | Mineral Resources CMCA Holdings | Ok Tedi (OTML) | 158 villages from the 8 CMCA Trust Regions along the Fly River in Western Province |
| 3 | Mineral Resources Star Mountains | Ok Tedi (OTML) | 6 SML villages (Mt Fubilan) & 4 LMP villages in Star Mountain LLG area |
| 4 | Mineral Resources Ramu | Ramu Nickel | MRDC |
| 5 | Mineral Resources Madang | Ramu Nickel | Villages from KBK, Pipeline, Coastal And Plant areas which host the project. Inaugural Board established. |
| 6 | Mineral Resources Enga | Porgera Joint Venture | Enga Province & Porgera Landowners (25 Clan Agents) Holds 5% equity in New Porgera Limited |

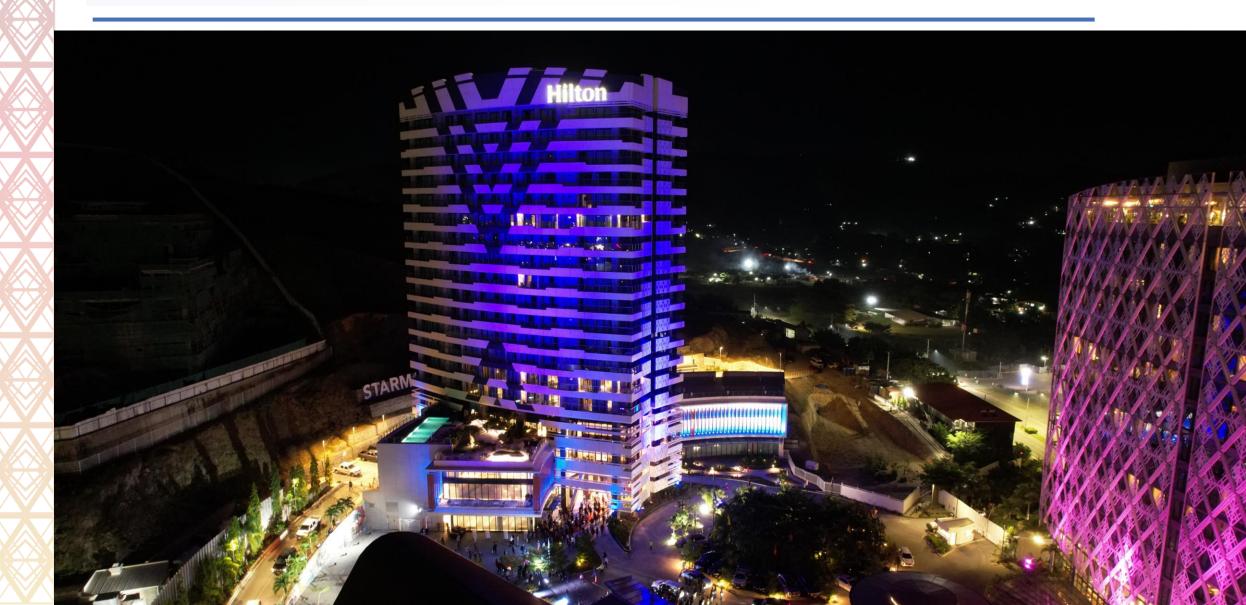
MRDC GROUP OF COMPANIES PETROLEUM AND GAS



| No | Company | Related Project | Beneficiaries |
|----|-------------------------------------|--|--|
| 1 | Petroleum & Gas Resources Kutubu | PDL 2, PL 2, PNG LNG | Fasu ILGs, Foe ILGs, Kikori ILG, SHPG, Hela PG & Gulf PG |
| 2 | Petroleum & Gas Resources Gobe | PDL3/4 PNG LNG (PDL 4) | Gobe ILGs yet to be determined by Ministerial Determination |
| 3 | Petroleum & Gas Resources Moran | PDL5 PNG LNG PDL(5/6) | ILGs under associations: Homa Paua (Huli), Aporo'uri (Moran Fasu), Nanowebo (Huli) |
| 4 | Gas Resources Gigira | PNG LNG Project (PDL1) | Ministerial Determination done. Bank account opening 75% complete |
| 5 | Gas Resources Angore | PNG LNG Project (PDL8) | Ministerial Determination completed. Clan Bank Account to be opened and Election of Directors to be completed. |
| 6 | Gas Resources Hides 4 | PNG LNG Project (PDL7) | LOBID completed and Ministerial Determination issued. Clan accounts opened; Directors elections held, formal appointment to Board done. First royalty and equity payments done. |
| 7 | Gas Resources Juha | PNG LNG Project (PDL9) | LOBID completed. Ministerial Determination pending. |
| 8 | Gas Resources PNG LNG Pipeline | PNG LNG Project-Pipeline (8) Segments | LOBID completed and Ministerial Determination issued for all Segments. Segment 8 – clan accounts opened. Segments 1,2, 3,4,5, 7– clan accounts opened and representatives elected to the Board; Segment 6 – in dispute. |
| 9 | Gas Resources PNG LNG Plant | PNG LNG Project – PPFL2 | Clans in villages at: • Lealea, • Papa, • Boera and • Porebada |



THE INVESTMENTS STORY SO FAR







Governance Framework

7 Subsidiary Companies under MRDC management

• 3 brown field oil

companies

• 4 mining companies

| Invest | tment | Fram | ework |
|--------|-------|------|-------|
| | | | |

Trust Arrangements

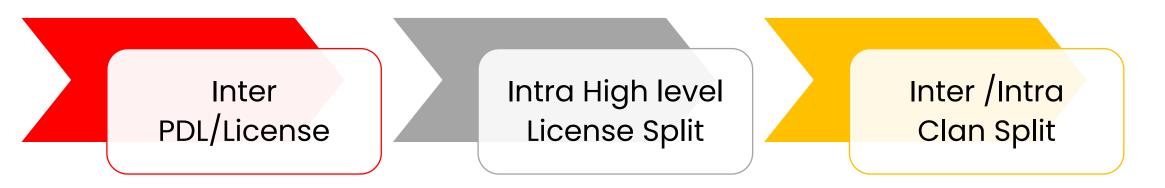
21 Subsidiary Companies under MRDC Management

- 3 brown field oil companies
- 6 green field gas companies
- 5 mining companies
- 7 group-owned investment companies

Long Term Investments guided by Robust Frameworks with Prudent Management equals Sustained Growth



SHARING BETWEEN THE CLANS / BENEFICIARY



Sharing arrangements between major stock clans in a PDL –

These sharing are reflected in the Ministerial Determination

Sharing between the main clans in a stock clan –intra sharing

Inter-intra sub clans split

DC

Dispute resolution around benefit sharing between can be trickery. Often lawyers take out a blanket injunction restraining the distribution to an entire PDL when the issue is between two clans or within a clan. This does add to further delays and cause frustrations on the ground-creating a Project Security threat.

DIFFERENT CHALLENGES



• Most issues surface at one of these three stages. It is important to understand this from a dispute resolution perspective.

• Any individual who purports to represent the Clan should have necessary credentials to do so.

 -Clan Resolutions and Minutes -to demonstrate that she or he has authorization to represent the beneficiary clan.

| Pre and Post Ministerial Determination | Clan Account Opening | Post Clan Account Opening |
|---|---|---|
| ✓ -Ministerial Determination Judicial Review challenges: | ✓ Leadership rivalry /standing | ✓ Leadership rivalry |
| ✓ -Land Disputes / ownership and beneficial interests challenge | ✓ Intra Clan disruptions issues | ✓ Intra Clan disruptions issues |
| Inter Clan benefit sharing disputes | ✓ Land issues | ✓ Land issues |
| | ✓ Challenge on the process | ✓ Governance – around disruptions |
| | ✓ Contest on Directors election /Standing | ✓ Directors Election |

IN SUMMARY



► Having a good understanding on the different arrangements, and who the key proponents are under the Benefit Management Trust systems, will enhance and crystalize the options around dispute resolution approaches.

There are some issues –that can be resolved –via mediation, via judicial determinations, arbitration or independent subject matter expert determination.

▶ Benefit Management and Distribution System is complex. –the management of Royalty and Equity, under Section 176 of the *Oil and Gas Act*, by MRDC is of the key aspects of the Benefit Management and Distribution System (**BMDS**).

Different arrangements apply to the different benefit stream and beneficiaries. [Landowners, Provincial Governments and Local Level Government]

RECOMMENDATION AND WAY FORWARD

► The jurisprudence in this area is under-developed. It is highly recommended that Law Society to work closely with PNG CORE and key actors in the industry, to develop this area of law.



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